

## Business Development Managers

We are currently seeking multiple Business Development Managers in a number of locations, particularly the **United States of America, the Middle East, Africa, Latin America and Europe**. The individual managers should live in the area as a local resident. The BD Manager will be responsible for developing and supporting customer accounts in their area. The ideal candidate will have operational and sales experience in slickline, well testing, electronic memory gauges, permanent gauge monitoring, and/or oil field data acquisition systems, with a proven track record of success. International experience and skills in multiple languages are definite assets.

### Duties and Responsibilities:

- Planning regional marketing and sales strategies.
- Budgeting regional sales projection and management.
- Developing new customers.
- Maintaining existing customers.
- Reporting weekly marketing and sales activities.
- Assisting production and R&D departments on order preparations and product development.
- Supporting customers for technical and commercial requirements.
- Organizing and attending tradeshow and other company sponsored events.
- Coordinating with other BD managers to ensure a healthy team environment serving worldwide customers.

### Skills and Qualifications:

- Track record of successes in marketing and sales.
- Oilfield experience in slickline, well testing, logging, permanent and/or memory gauges preferred.
- Computer proficiency with Microsoft Office.
- Effective organizational and project management skills.
- Sound understanding of marketing and sales principles.
- Strong team player, self-motivated, energetic, and creative.
- Excellent verbal and written communication skills.
- Multilingual (preferred).

If you have the skills needed, feel that you can make a contribution and would like to explore the opportunities at Pioneer Petrotech Services Inc., please forward your resume to [careers@pioneerps.com](mailto:careers@pioneerps.com), attention: Human Resources.

We offer attractive compensation packages for qualified candidates. Only those candidates who are being considered will be contacted. Please no phone calls.

